

To,
The Assistant Manager,
National Stock Exchange of India Limited
Listing Department, 'Exchange Plaza', Bandra
Kurla Complex,
Bandra (East),
Mumbai – 400051

To,
The General Manager,
BSE Limited,
Corporate Relationship Department,
1st floor, Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400001

Date: 17 April 2025

Subject: Operational Update for Q4 & FY25.

ISIN: Equity: INE094I01018 and Debt: INE094I07049, INE094I07064 and INE094I07072

Ref: NSE Symbol and Series: KOLTEPATIL and EQ
BSE Code and Scrip Code - Equity: 9624 and 532924
BSE Security Code and Security Name – Debt: 1. 974771 and KPDLZC33
2. 975276 and KPDL221223
3. 976030 and 0KPDL34

Dear Sir/Madam,

Please find attached herewith operational update for Q4 & FY25.

This is for your information and record.

Thanking you,

For Kolte-Patil Developers Limited

Vinod Patil
Company Secretary and Compliance Officer
Membership No. A13258

KOLTE-PATIL DEVELOPERS LTD.

CIN: L45200PN1991PLC129428

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Kolte-Patil Developers Limited – Operational Update for Q4 & FY25

Annual Sales at Rs. 2,791 crore

Highest-ever Annual collections at Rs. 2,432 crore

Launched projects with GDV of Rs. ~4,000 crore during FY25

Pune, April 17 2025: Kolte-Patil Developers Limited (BSE: 532924, NSE: KOLTEPATIL; KPDL), a leading Pune based real estate player with a growing presence in Mumbai and Bengaluru, has announced key updates on its real estate operations during the quarter and full year ended 31st March 2025.

Summary of operational performance:

New Area Sales	FY25	FY24	YoY	Q4FY25	Q3FY25	Q4FY24	QoQ	YoY
Value (Rs. crore)	2,791	2,822	-1%	631	680	743	-7%	-15%
Volume (million sq. ft.)	3.60	3.92	-8%	0.80	0.81	1.03	-1%	-23%
Realization (Rs. /sq. ft.)	7,758	7,193	8%	7,904	8,394	7,226	-6%	9%
Collections (Rs. crore)	2,432	2,070	18%	704	567	592	24%	19%

New Area Sales	H2FY25	H1FY25	HoH	H2FY24	YoY
Value (Rs. crore)	1,311	1,481	-12%	1,489	-12%
Volume (million sq. ft.)	1.61	1.99	-19%	2.01	-20%
Realization (Rs./sq. ft.)	8,151	7,441	10%	7,397	10%
Collections (Rs. crore)	1,270	1,162	9%	1,085	17%

Collections include contribution from DMA projects

- Achieved annual sales of Rs. 2,791 crore in FY25
 - Launched projects with a total GDV of Rs. 4,000 crore
 - ~42% of the total pre-sales value for FY25 came from new launches
 - Sustaining the sales momentum, KPDL's flagship project Life Republic (LR) registered sales volumes of 1.9 million sq. ft. in FY25
- Recorded milestone collections of Rs. 2,432 crore during FY25, marking a growth of 18% YoY
- During FY25, average realizations at Rs. 7,758 per square foot improved 8% YoY owing to higher realizations across projects demonstrating strong brand recognition for quality and delivery.

Commenting on the performance, Mr. Atul Bohra, Group CEO, Kolte-Patil Developers Limited said,

"During FY25, we recorded milestone collections of Rs. 2,432 crore, reinforced by operating efficiency, strong registrations, sales, construction and customer engagement. Sales at Rs. 2,791 crore remained muted, impacted by delay in the planned project launches. New launches contributed ~42% to overall sales, reaffirming the optimistic demand scenario for our projects. Our flagship Life Republic township continued to perform well reflecting sustained homebuyer confidence in our offerings and execution. On the business development front, we added a project in Wadgaon (Pune) with the GDV of Rs. 4,000 crore during the year, further enhancing our future growth pipeline.

Looking ahead, we are excited about the next chapter of accelerated growth and value unlocking for all stakeholders. With strong operational delivery, a healthy balance sheet, and deep understanding of our core markets, we are well-positioned to tap into emerging opportunities and continue delivering consistent, high-quality performance across key metrics in the years ahead."

About Kolte-Patil Developers Limited:

Kolte-Patil Developers Ltd. (BSE: 532924, NSE: KOLTEPATIL; KPDL), incorporated in 1991, is a leading real estate company with dominant presence in the Pune residential market, and growing presence in Mumbai and Bengaluru. Kolte-Patil is a trusted name with a reputation for high quality standards, design uniqueness, corporate governance, transparency and timely delivery of projects. The company has developed and constructed over 64 projects including residential complexes, integrated townships, commercial complexes and IT Parks covering a saleable area of >28 million square feet across Pune, Mumbai and Bengaluru. The Indian Green Building Council (IGBC) has certified several of the company's projects. KPDL markets its projects under two brands: 'KoltePatil' (addressing the mid-income segment) and '24K' (addressing the premium luxury segment).

Consolidating its leadership position in Pune, the company forayed into the Mumbai market in 2013 focusing on society redevelopment projects that have lower capital intensity. The company has signed fourteen projects (two completed, five on going, seven future projects) till date at prime locations across the city.

KPDL has seamlessly navigated varied economic cycles enabled by one of the lowest debt levels in the sector. The Company's long-term bank debt has been rated 'AA-/Stable', short-term bank loan facilities as A1+ and nonconvertible debentures as AA- /Stable by CRISIL.

The Company's growth trajectory, internal processes and corporate governance practices have benefitted from partnerships with marquee financial institutions like KKR, JP Morgan Asset Management, Portman Holdings, ASK Capital, Motilal Oswal, ICICI Ventures, IL&FS, Planet Smart City and Marubeni Corporation.

Over the years, KPDL has received multiple awards and recognitions including Times Power Brand - Legacy Brand in Real Estate – Pune 2023, ET Business Awards- Most Iconic Luxury Brand in Real Estate 2022, Residential High Rise Architecture India2021, Asia Pacific Property Awards (IPA), Times Realty, 2021- 22 and Residential High Rise Architecture India2021, Top Challengers 2019-20 by Construction World Global Awards Online, Trusted Brand of the Year, Times Realty Icons - Best Realtor 2019, CNN NEWS18 – Developer of the Year Residential 2019, ET Now – Most Trusted Brand India's 2019, The Economic Times - The Game Changers of Maharashtra 2018 and Asia's Greatest Brand 2017 by AsiaOne.

For more details on Kolte-Patil Developers Ltd., visit www.koltepatil.com.

For further information, please contact:

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VP – Investor Relations

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